

Society of Government Meeting Professionals

Profit & Loss Budget vs. Actual

July 2009 through June 2010

01/10/11

Accrual Basis

	<u>Jul '09 - Jun 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
33000 · Investments	5,840.05	10,000.00	-4,159.95	58.4%
40000 · Membership Dues	694,689.15	590,350.00	104,339.15	117.7%
42000 · Annual Conference	741,386.46	671,282.00	70,104.46	110.4%
43000 · Publications	47,196.27	95,000.00	-47,803.73	49.7%
44000 · Gilmer Institute - Income	107,464.18	76,000.00	31,464.18	141.4%
47000 · Non-Specific Program Income	0.00	28,510.00	-28,510.00	0.0%
Total Income	1,596,576.11	1,471,142.00	125,434.11	108.5%
Expense				
50000 · SGMP Headquarters - Expenses	615,025.01	572,547.00	42,478.01	107.4%
51000 · Membership Operating Expenses	40,379.24	38,553.00	1,826.24	104.7%
52000 · Membership Printing	1,173.88	4,500.00	-3,326.12	26.1%
53000 · SGMP Magazine	5,503.71	6,000.00	-496.29	91.7%
54000 · Gilmer Institute - Expense	44,041.45	21,500.00	22,541.45	204.8%
56000 · Website & IT	19,495.55	10,000.00	9,495.55	195.0%
57000 · Industry/Professional Liaisons	6,867.42	8,840.00	-1,972.58	77.7%
59000 · Bank & Credit Card Fees	33,872.50	25,000.00	8,872.50	135.5%
61000 · Business Expenses	238.69	75.00	163.69	318.3%
62000 · Other Admin/Contract/Misc Fees	107,894.71	24,000.00	83,894.71	449.6%
63000 · Facilities and Equipment	5,339.73	2,000.00	3,339.73	267.0%
64000 · SGMP Operations Expenses	44,455.44	49,680.00	-5,224.56	89.5%
66900 · Reconciliation Discrepancies	0.02			
67000 · Conference - Expenses	328,703.23	377,400.00	-48,696.77	87.1%
70000 · BOD - Meeting Expenses	66,761.74	52,200.00	14,561.74	127.9%
71000 · BOD - Other Travel Expenses	9,114.74	11,900.00	-2,785.26	76.6%
72000 · Staff - Board Meeting Exp	4,892.09	6,950.00	-2,057.91	70.4%
73000 · ED/DD- Other Travel Expenses	17,705.39	14,540.00	3,165.39	121.8%
74000 · Honors/Awards	6,952.36	5,675.00	1,277.36	122.5%
80000 · Chapter Services	2,367.51	1,000.00	1,367.51	236.8%
81000 · Chapter Support Expenses	77,974.90	53,002.00	24,972.90	147.1%
82000 · Chapter Revenue Sharing	160,335.00	145,823.00	14,512.00	110.0%
Total Expense	1,599,094.31	1,431,185.00	167,909.31	111.7%
Net Ordinary Income	-2,518.20	39,957.00	-42,475.20	-6.3%
Other Income/Expense				
Other Income				
75000 · Unrealized Gains and Losses	10,168.42			
Total Other Income	10,168.42			
Net Other Income	10,168.42			
Net Income	7,650.22	39,957.00	-32,306.78	19.1%